

CAREER ORIENTED COURSE
INSURANCE MANAGEMENT
I Semester
PAPER -I
FUNDAMENTALS OF RISK AND INSURANCE

Max.Marks:100

Course Outcomes:

On successful completion of this course the students are able to:

- CO 1: Understand the Basic Concepts of Insurance.
- CO 2: Understand the Role of Insurance in Economic Development.
- CO 3: Learn in depth Various Principles of Insurance.
- CO 4: Understand in detail the factors considered in calculation of Premium.
- CO 5: Gain knowledge about the various plans of Insurance.

CAREER ORIENTED COURSE
INSURANCE MANAGEMENT
II Semester
PAPER -II
LIFE INSURANCE MANAGEMENT

Max.Marks:100

Course Outcomes:

On successful completion of this course the students are able to:

- CO 1: Understand in depth the Concept of Life Insurance.
- CO 2: Gain the Knowledge about various policy documents.
- CO 3: Learn in details types of Life Insurance Policies.
- CO 4: Understand in depth about the Assignment, Nomination & Surrender of policy.
- CO 5: Gain the knowledge about the survival benefit.

CAREER ORIENTED COURSE
INSURANCE MANAGEMENT
III Semester
PAPER -III
GENERAL INSURANCE MANAGEMENT

Course Outcome:

On successful completion of this course the students are able:

CO1: To understand the concepts of General Insurance and Role of General Insurance in India

CO2: To learn in depth about the Fire Insurance

CO3: To understand the details of Marine Insurance

CO4: To deliberate the details of Motor Vehicle Insurance, Medical Insurance, Crop Insurance and Live-Stock Insurance.

CO5: To gain knowledge of General Insurance Corporation and Its Affiliates, Private Insurance Companies

CAREER ORIENTED COURSE
INSURANCE MANAGEMENT
IV Semester
PAPER - IV
MANAGEMENT OF INSURANCE BUSINESS

Course Outcome:

On successful completion of this course the students are able:

CO1: To learn in depth about the Management Functions in Insurance Business

CO2: To understand the Problems faced by Life Insurance Business and General Insurance Business

CO3: To identify the Frauds in Insurance.

CO4: To understand the details of Insurance Act 1973 and Employees State Insurance Act.

CO5: To gain knowledge about Insurance Regulatory and Development Authority of India.

**CAREER ORIENTED COURSE
INSURANCE MANAGEMENT
V Semester
PAPER -V
INSURANCE MARKETING**

Max.Marks:100

Course Outcomes:

On successful completion of this course the students are able to:

- CO 1:** Understand the Market Segmentation of Insurance Products.
- CO 2:** Gain the knowledge about Ethical issues in Insurance Industry.
- CO 3:** Learn about the Promotional tools of Insurance advertising.
- CO 4:** Gain knowledge about Consumer Protection Act.
- CO 5:** Understand in depth about Product Development & Publicity.

**CAREER ORIENTED COURSE
INSURANCE MANAGEMENT
VI Semester
PAPER -VI
ACCOUNTING FOR INSURANCE**

Max. Marks : 100

Course Outcomes:

On successful completion of this course the students are able to:

- CO 1:** Understand the basic Concept of Accounting.
- CO 2:** Gain the knowledge about the calculation of Premium.
- CO 3:** Learn about the Claims in General Insurance.
- CO 4:** Learn in depth about the preparation of Financial Statements of LIC.
- CO 5:** Gain the knowledge about the preparation of Final accounts of GIC.